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Water Electrolysers & Fueling Stations For a Green H₂ Economy

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Vice President Sales & Marketing

Fichtner H2 Forum – 6.10.2020



NEL: PURE H₂ PLAYER FOR 90 YEARS

350 Employees, Listed (NEL.OL)

PEM water electrolysers

Wallingford, USA



Systems delivered: **2,700+**

Nameplate capacity: ~40MW/year

Alkaline water electrolysers

Notodden/Herøya, Norway



Systems delivered: **800+**

Nameplate capacity: ~40MW/year → ~500 MW/year (2021)

Hydrogen refuelling stations

Herning, Denmark



Stations delivered: 80+

Nameplate capacity: ~300 HRS/year



PEM & ALKALINE WATER ELECTROLYSIS

Nel offers a neutral technology selection

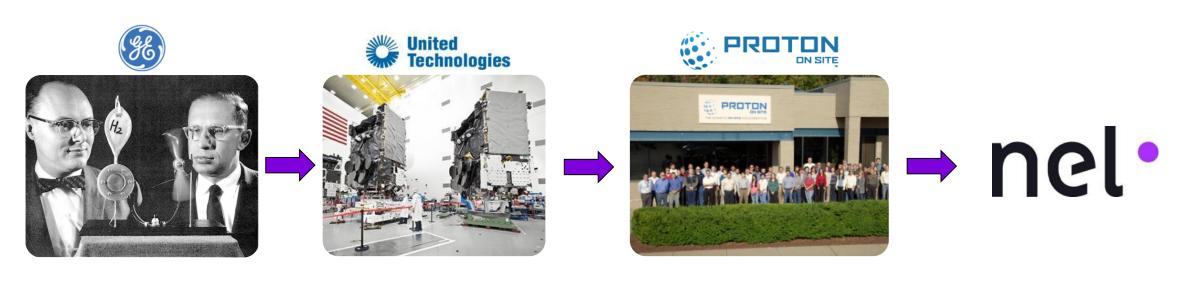


- Technology Neutral
- Nel offers what suits your project most
- 10kW to 100MW
- Both with decades of field experience





High Performance Industry Legacy for Unique Commercial Solutions



1955
GE develops PEM
Military & Aerospace
(Grubb & Neidrach)

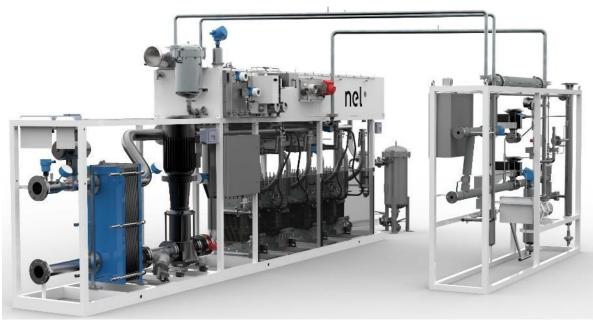
1985
GE sells the technology to United Technology Military & Aerospace

1996
Spin Off Company
Proton Onsite develops
commercial products

2017Proton Onsite becomes part of Nel



Complete Integrated Field Proven Solutions



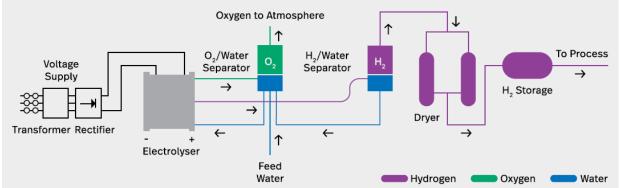


Power Supplies, Power Distribution & Controls PLC-based HMI Interface



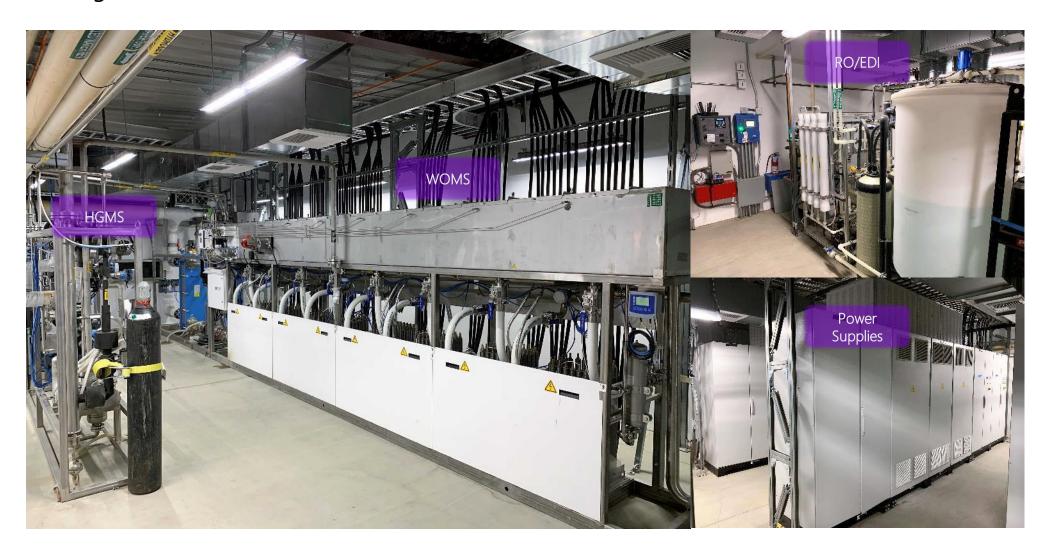
Process Skid – Stacks, Cooling & O₂ Mgt (WOMS) H₂ Gas Mgt Skid – Water Removal (HGMS)

Cell Stack (1,25MW, 250Nm³/h)





Fueling: 2MW – 328Tons/Year



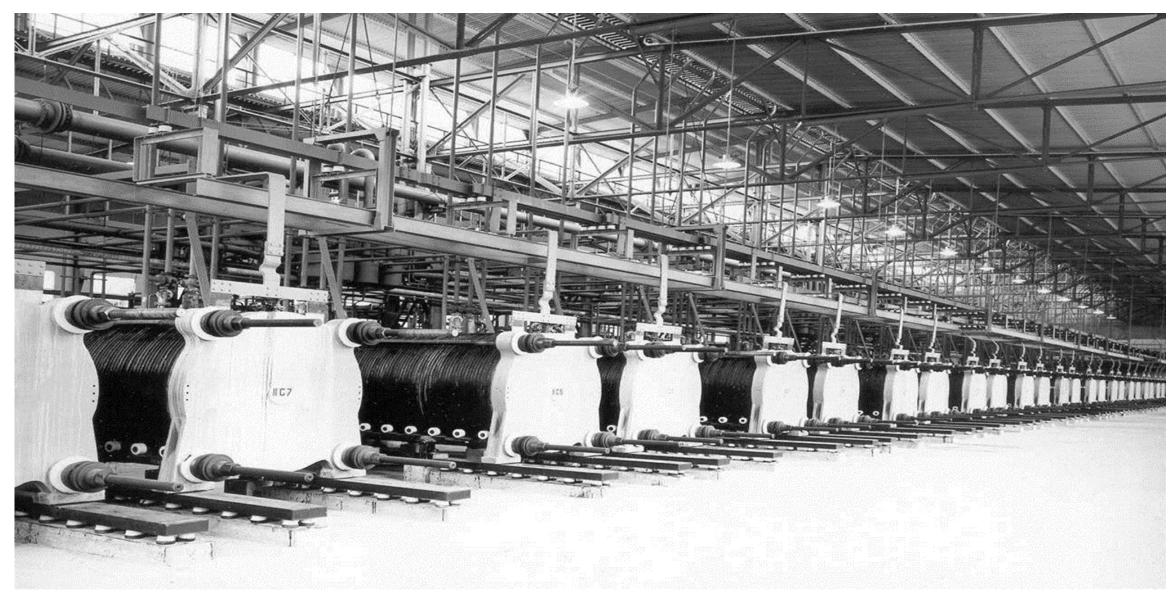


Hydrospider: 1ST Nationwide 1,600 Hyundai FC Truck Network (Niedergösgen, Switzerland – 2020)

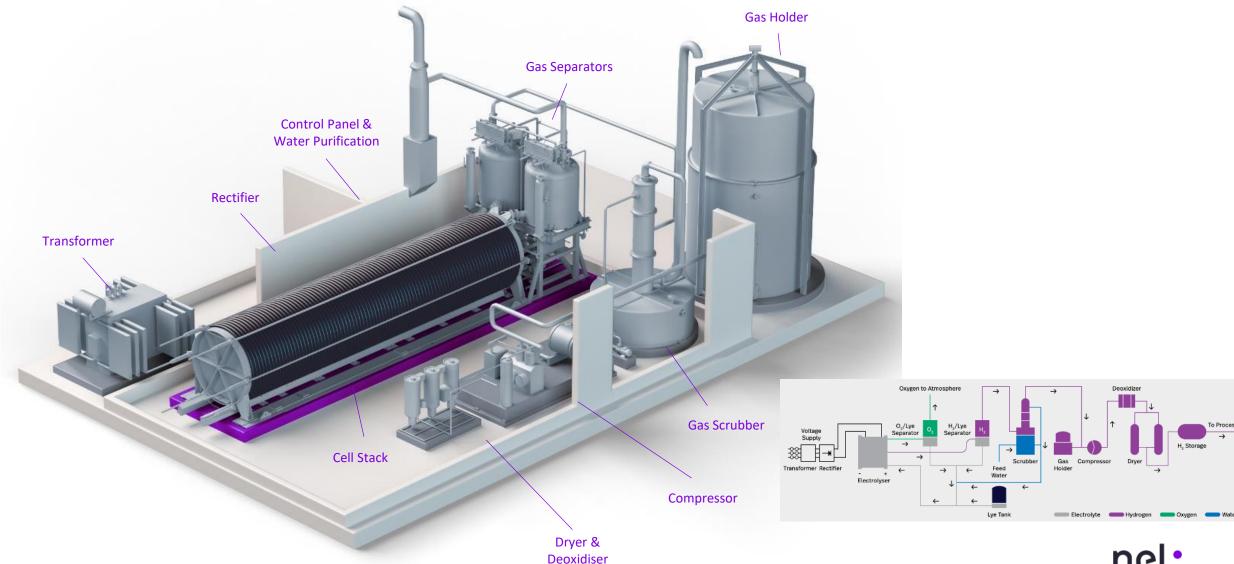




Past Field Learnings for Future Performance



Complete Integrated Field Proven Solutions





Polysilicon - Malaysia: 25MW – 4,333Tons/Year – From hydroelectricity





HYBRIT: 1ST Fossil-Free Steel Plant (Luleå, Sweden – 2020)

- Steel Industry: 7% of Global CO₂ Emissions
- No CO₂ footprint (fossil-free sponge iron, electricity, and H₂)
- Replacing coking coal needed for ore-based steel making by H₂
- 715 Tons/Y Green H2
- 2 x A485 Alkaline Electrolyser
- SSAB: high-strength steels / LKAB: iron ore producer / Vattenfall: electricity producer

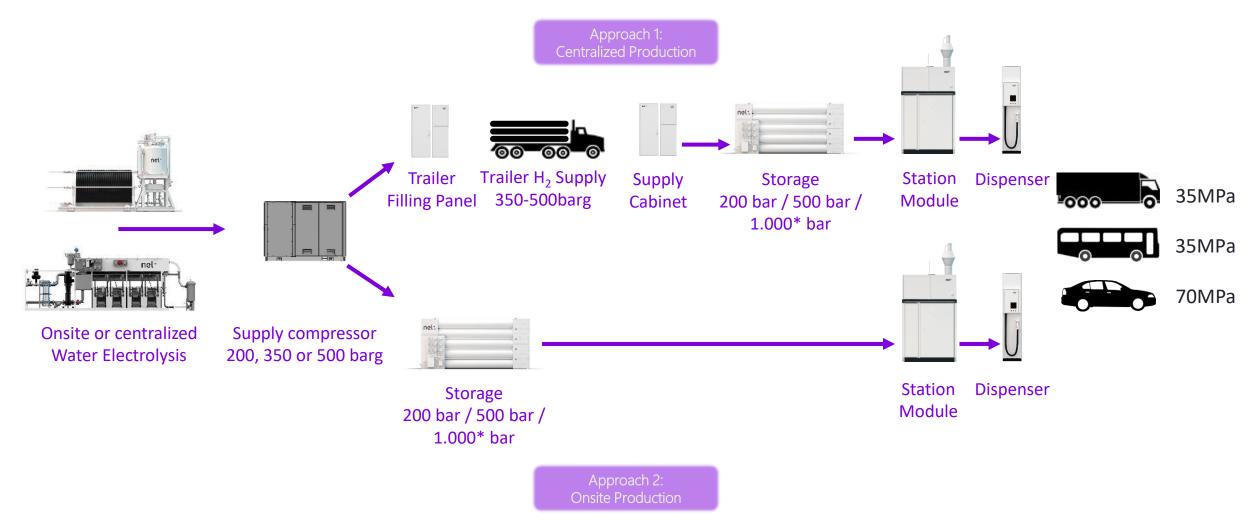






NEL H₂ FUELING STATIONS

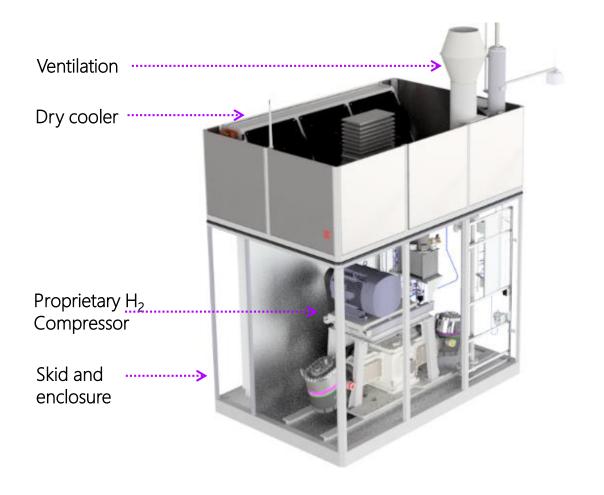
A deep understanding of Safety & Technological Performance

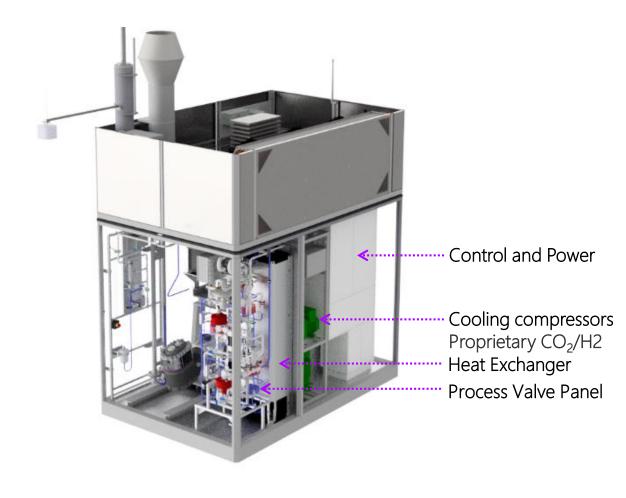




NEL H₂ FUELING STATIONS

Station Module: 3 - 45MPa inlet – up to 240kg/hr at 350barg - up to 66kg/hr at 700barg Optifill™ based on SAE J2601-2.







HYDROGEN FUELING STORAGE

- Storage capacity: More than 100 kg per storage rack multiple racks possible to achieve higher capacity.
- Maximum storage pressure: 50-100MPa
- Nominal storage pressure: 45-95MPa
- Placement: Up to 50m from Station Module
- Ready for later upgrade with more storage capacity (to grow with station)





LIGHT DUTY DISPENSER EU – 70 MPA

- World's most compact hydrogen dispenser enabling easy and fast installation also next to conventional dispensers.
- Flexible placement at site up to 50 meters from the Station Module.
- Proprietary fueling protocol ensuring fast fueling with high state of charge (SoC).
- Type Approved for compliance with SAE J 2601-1 v. 2016.
- Integrated nozzle dryer to avoid freezing to receptacle during refuelling.







NEL H2 FUELING STATION

Sunline Bus Station (Palms Springs, CA, USA – 2019)

- Up to 25 busses per day
- MC400 Proton® PEM 328T H₂/year
- 200barg supply storage (320kg)
- Two H2Station™: up to 120kg/hr at 350barg
- 2 X 350barg H₂ Dispenser







Purchase order for 85 megawatt of electrolysers from Nikola



Reached major milestone with Nikola

- Partnership with Nikola, global leader in zeroemission transportation and infrastructure solutions
- PO on June 3, 2020
 - Excess of USD 30 million
 - 85 MW alkaline electrolysers related to development of world's first 8 ton/day hydrogen fueling stations
 - Electrolysers will primarily be delivered from new electrolyser mega-factory currently under development in Norway
- PO for remaining station equipment expected when Nikola has firmed up exact station locations



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number one by nature

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